

## **ITAC – February 20, 2004**

### **SWAT II “Speaking Points”**

This system-wide initiative will identify toolsets, processes, criteria and compliance driven measures in support of academic technologies and deployment services.

The core focus of Phase I (Mar-Sep '04) is on this framework and sustainability – not “order taking” to negotiate the best price on technologies. Phase II and beyond will apply the framework to system-wide acquisition of technologies. Where appropriate, selected “pilots” will be undertaken to test the framework with practical priority projects/acquisitions that emphasize academic technologies.

Key constituencies from several CSU campuses will play a core role in SWAT-II efforts, working in conjunction with Chancellor's Office staff and where appropriate, the UC. SWAT-II is positioned to be focused, open and efficient initiative that will produce specific results in a specified time frame, based on a shared process and on a scaleable and sustainable model. A summary report of accomplishments will be presented to system-wide committees in Fall '04.

In practical terms, SWAT-II will:

- Focus on infrastructure and “how” requirements are built, how key deal points and funding means are determined and how fulfillment and contract management are to occur
- Define efficient methods that use accurate data for calculating demand and related sizing data for procurement development and contract negotiations (e.g. FTE, IPEDs)
- Be clear in expectations management (e.g. funding, timing of system-wide contracts)
- Work with other teams/initiatives to strengthen communication processes
- Align with and support the “digital marketplace initiative”

#### **Action Items and Assistance Requested of ITAC**

1. What advice and inputs does ITAC have to build context, to engage campus resources and to facilitate active feedback?
2. Are there core elements that are yet to be included in the proposed process?
3. Where should SWAT-II efforts be most focused first from a process perspective?  
Cite examples.
4. What low-hanging fruit of a project specific or acquisition nature should be pursued in the future?
5. Volunteers or nominations for SWAT-II Team members are needed (see matrix on handout).

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